

Guy R. Berry

Real Estate Expert Witness

(Specializing in Standard of Care issues)



Strengths

- Ability to clearly analyze the case and support early case development
- Ability to advise on discovery strategy, depo questions and other areas
- Proven ability to communicate our arguments when testifying
- Broad range of experience in residential, commercial, residential income, real estate development, sale of businesses and raw land sales.

Expert Witness:

- 200+ case experience as a qualified expert witness in a variety of real estate transactions
- Qualified as an expert in Family, District, Superior, Federal District and U.S. Bankruptcy Court as well as innumerable Arbitrations & Mediations

Professional:

- Active Realtor ® for more than 30 years
- 12+ years managing large real estate offices including Coldwell Banker, Fox and Carskadon, Contempo, Century 21 and others
- Reviewed and supervised more than 12,000 transactions
- Director of Legal Compliance department for a national real estate developer of Apartments, Office Condo and Townhome projects
- Director of Sales for large new home builder in the San Francisco Bay area

Instructor Experience

- 5+ years teaching a real estate consumer class, "*Buyer Beware*", at U.C. Berkeley
- 10+ yrs. as a California Department of Real Estate approved continuing education instructor in the real estate field
- More than 15,000 agents across California have attended one of his courses in real estate contract law, risk avoidance, Condo/PUD law and others.
- Conducted "*standard of care*" workshops for various real estate associations and companies including Coldwell Banker, Century 21, RE/MAX, Prudential, Alain Pinel, Keller Williams, Realty World, Intero Realty, Bailey Properties and others.

Other Activities

- Past Director – California Association of Realtors
- Professional Standards Officer - Ethics Committee Santa Clara Co. Association
- Mediation training (40 hrs) – Florida Circuit Court (1991)
- Mediation training (40 hrs) – Pepperdine University School of Law (2005)
- Fee Arbitration Panel – Santa Clara County Bar Association

For more information:

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“The business of law is to make sense of the confusion of what we call human lifeto reduce it to order but at the same time give it possibility, scope and even dignity”

Archibald MacLeish (1892-1982)
Harvard Law Review June 1972